

JOSH BOND

VP of Operations, CoachCube (first hire) · Technical operator across product, engineering and ops

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Operator who builds. I was the **first hire at CoachCube**, an AI personal-training pod business, joining pre-product to work directly with **Tough Mudder founder Will Dean**. I now run CoachCube's operations across UK and US sites. I also **programmed the customer journey myself**, including the website and booking flow that every customer goes through. I sit on the bridge between operations and the engineering team, sourced the supply chain to scale manufacturing, and played a central part in closing a **£1m+ funding round**. Before CoachCube: analytics engineering at CACI, a co-founded fintech app, and a rebuilt 1,600-unit property management system.

SELECTED HIGHLIGHTS

- **First hire at CoachCube**, working closely with founder Will Dean (founder of Tough Mudder) from pre-product to multi-site rollout.
- **Programmed a customer journey that drove 300+ free trials at a 65% conversion rate.**
- **Scaled from one prototype to multiple sites** across the UK plus a first US location in San Francisco.
- **Rebuilt a freeholding system for 1,600+ units:** data migration, cloud database and automated invoicing.
- **Helped close a funding round of over £1m** through investor meetings and supporting materials.
- **Sourced the supply chain for scale:** supplier selection, manufacturing and international logistics.
- **Delivered analytics implementations at CACI** for major UK brands across utilities, retail and finance.

EXPERIENCE

VP of Operations (promoted from Founder's Associate) CoachCube

Jun 2025 – Present

Pre-seed startup building AI-powered, projection-based personal training pods

- **First hire:** joined pre-product as Founder's Associate, working day to day with founder **Will Dean (founder of Tough Mudder)**.
- **Customer journey:** designed and programmed the customer journey, including the website and booking flow, from first visit to booked session. It brought in **over 300 free trials** with a **65% conversion rate**.
- **Own the bridge between operations and the technical team**, turning what the business needs on the ground into specified, prioritised engineering work, and making sure what ships actually works operationally.
- **Fundraising:** held investor meetings and played a significant part in closing a **round of over £1m**.
- **Supply chain & manufacturing:** sourced and built the supply chain to scale production, and lead the next-generation pod redesign with the manufacturer, covering structural changes, projector housing, interior materials, rig integration, acoustics and international shipping.
- **Site rollout:** opened UK locations including Clapham Junction and stood up the company's first international site in San Francisco, covering property, logistics, shipping and local setup.
- **Finance & internal operations:** own day-to-day finance across banking, accounting, invoice approvals and payment runs; author the company's internal policies and built the systems stack the team runs on.
- Supported national press coverage including **The Times**, **Men's Fitness** and **TechRadar**.

Junior Technical Analyst CACI (Marketing Technology)

Jan 2025 – Jun 2025

Experience & Transformation division · London

- Hands-on **analytics and tracking implementation** in JavaScript and HTML for enterprise clients across utilities, gaming, publishing, retail and financial services.
- Worked across **digital analytics platforms and tag management systems**, owning technical specifications and documentation end to end.
- Ran **QA and end-to-end testing** using network and console inspection and breakpoint debugging, catching defects before deployment.
- Client-facing throughout, running discovery sessions, requirements workshops and stakeholder interviews alongside client IT teams.

Product / Implementation Manager Buckingham Property Management

Nov 2024 – Jun 2025

Project-based

- Took ownership of modernising a **20-year-old property management system covering 1,600+ units** across the UK.
- Exported and cleansed data from legacy software into a secure, cloud-based database accessible to all stakeholders.
- Built a **fully automated invoicing system** in JavaScript and APIs, tailored to multiple billing frequencies.
- Trained a non-technical team to run the new system confidently, delivering adoption and not just software.

- Co-founded a mobile app helping users manage and improve their personal finances; led market research and end-to-end product design.
- **Recruited and managed the development team**, built the investor pitch deck and presented to investors.
- Ran marketing events and partnerships targeting student and young-professional audiences.

- Design and ship web applications for small businesses, most recently a **booking and dispatch platform** for an executive transfers company covering bookings, driver allocation and job management.

- Led the leadership programme for **34 teenagers and the staff running it**, owning the full summer schedule and day-to-day operations.
- Progressed from Sports Specialist (2022) to Assistant Unit Leader (2023) to Programme Director (2024).

- Coached children aged 7 to 13 every weekend in a four-person team, progressing from participant to coach.

EDUCATION

University of Nottingham

BSc Computer Science, 2:1 (Hons)
2021 – 2024

Yavneh College, London

BTEC Business D*D* (equiv. A*A*) · A-Level Computer Science A*
2019 – 2021

SKILLS & TOOLS

Operations: supply chain sourcing, supplier & manufacturing management, finance ops, property and logistics, fundraising support, process design

Build: full-stack web development, JavaScript, Python, APIs & integrations, booking systems, automation, computer vision, Shopify

Data: digital analytics, tag management, tracking implementation & QA

XeroDextTellerooRevolutGoogle Workspace

Office 365Woodpecker

BEYOND WORK

Built a Premier League style goal decision system running off a laptop webcam, with live ball tracking, automatic goal-frame calibration and full VAR review, to settle a family argument. Version 2 adds sensors, LED strips and lasers. Football and cooking outside of that.